**Third Party Research** 

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## BNN BLOOMBERG MARKET CALL

**eResearch Corporation** is pleased to provide two excerpts from Thursday's BNN Bloomberg Market Call Newsletter.

Set out below are the respective Market Outlook commentaries from two leading investment analysts, plus Links to their respective 45-minute video interviews.

### MARKET OUTLOOK

Joshua Varghese, Portfolio Manager at Signature Global Asset Management, CI Investments Focus: REITs

The REIT markets have held up relatively well in the past two months of general market volatility.

Many equity markets have been down 6 to 8 per cent or more since the beginning of October, REITs have provided good diversification benefits with the Canadian REIT index flat, the U.S. REIT index up around 1.6% and the World Real Estate Index up around 1.2% over the same period.

REITs and real estate companies are generally in a very sound fundamental position as many landlords continue to see cash flow growth. However, we can no longer count on the global QE wave that propped up real estate valuations for many years. We believe higher interest rates and higher credit spreads will cause the REITs with lower leverage to have the upper hand in rent negotiations among tenants.

Broadly speaking REITs are fairly valued; however, we are seeing pockets of very good opportunity where we have been putting money to work.

**VIDEO:** Joshua Varghese's 45-Minute Video Interview **CTRL-CLICK>** HERE

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### MARKET OUTLOOK

Lorne Steinberg, President of Lorne Steinberg Wealth Management Inc. Focus: Global Value Stocks and High-Yield Bondss

The recent increase in market volatility is less related to politics and has more to do with rising interest rates, equity valuations, and where we are in the business cycle. This has been the longest recovery in the post-WW2 period and it has been driven to a great degree by record-low interest rates.

The era of near-zero rates has ended, valuations in most markets are not cheap, and there are signs that the economic recovery is starting to slow. All of this should suggest that markets will remain volatile, which should result in opportunities for those investors with cash to spend.

**VIDEO:** Lorne Steinberg's 45-Minute Video Interview **<CTRL-CLICK>** HERE

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Bob Weir, CFA Contributing Analyst

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